6377 8982 Senior Account Manager (m/w/d) Tasks:  
  
- Development and expansion of business customer partnerships in the field of personnel services  
  
- Evaluation of the potential of customer companies, implementation of the acquisition and identification of their needs  
  
- Bringing together qualified candidates and attractive companies  
  
- Ensuring the continuous commitment of the employees  
  
- Personnel responsibility through individual support and promotion of employees  
  
- Negotiation of contract conditions on the business customer and candidate side as well as preparation of offers  
  
  
  
Profile:  
  
- Studies in engineering, industrial engineering, business administration or comparable  
  
- Several years of sales experience in the field of personnel or engineering services or in a technical environment  
  
- Distinctive "hunting instinct" paired with negotiation skills  
  
- Strong communication skills, ability to work in a team and independent working methods  
  
- Very good knowledge of German and good English sales engineer Make a career...  
  
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